



3Cs Effective Salesmanship Workshop

2 Days Full Training from 9am to 6pm (weekend) * include breakfast & lunch

1 Private session of One to One Coaching/ Consulting (one hour per session)

2 Group Coaching/Consulting Session (one via webinar & group support)

1 book (Enrol & Retain Customers For Life)

What you will learn:

- 1) Learn to identify the different personality of the people and how to communicate with them
- 2) Learn how to establish a positive identity in the minds of your customers
- 3) Communication skills
- 4) Questioning Techniques
- 5) Handling Objections
- 6) Design and Deploy sales strategy
- 7) Learn ways to turn prospects to customers, from customers to clients...to buy more from you
- 8) Self-Empowerment
- 9) And many more....

By the end of the workshop, you will:-

- Develop confidence and be empower, to create sales
- Create and achieve SMART Goals
- Your communication skill would improve, people would understand and appreciate you more, your sales/results will improve
- Be able to create opportunity everywhere, every time as & when you want it
- Convert your prospect to customers, they would buy from you and you could convert your customers into clients, to get them to buy more from you
- Your customers and clients will be happy and they will be happily pay for your goods and services and you will collect payment from them easily and effectively