



Power2Sell Workshop

2 Workshops = 4 Days Full Training from 9am to 6pm (weekend) * include breakfast & lunch

Living with Excellence Workshop

3Cs Effective Salesmanship Workshop

2 Private session of One to One Coaching/ Consulting (one hour per session)

4 Group Coaching/Consulting Session (one via webinar & group support)

1 book (Enrol & Retain Customers For Life)

What you will learn:

- 1) Learn to identify the different personality of the people and how to communicate with them
- 2) Learn how and why people do what they do
- 3) How to get the right people to work with you
- 4) Learn how to establish a positive identity in the minds of your customers
- 5) Changing your attitude, behavior and habits
- 6) Communication skills- identify and utilize the processes your customers is using
- 7) Questioning Techniques
- 8) Handling Objections
- 9) Design and Deploy sales strategy
- 10) Learn ways to turn prospects to customers, from customers to clients...to buy more from you
- 11) Self-Empowerment
- 12) And many more....

By the end of the workshop, you will:-

- Gain positivity in life
- Learn how to manage stress and your own emotional states to gain higher performance and self-control
- Develop confidence, higher self-esteem and be empower, to achieve your desired life
- Achieve breakthrough in life, break free from limiting beliefs, negative self-talk and negative emotions
- Be more effective and efficient in you, whatever you set to do
- Create and achieve SMART Goals
- have a perfect mind-map in your mind
- Your communication skill would improve, people would understand and appreciate you more, and your sales/results will improve
- Be able to create opportunity everywhere, every time as & when you want it

- Convert your prospect to customers, they would buy from you and you could convert your customers into clients, to get them to buy more from you
- Your customers and clients will be happy and they will be happily pay for your goods and services and you will collect payment from them easily and effectively